

SUMNER COUNTY JUNIOR LIVESTOCK AUCTION
467 W. 80th St S, Wellington, Kansas 67152
620.863.2471 (Home) 620.845.1707 (Cell)
Julia Strnad
scjrla@gmail.com

July 17, 2018

ATTENTION: PLEASE READ THIS ENTIRE LETTER SO YOU WON'T MISS DEADLINES!

Letters are being sent to supporters from last year's auction - giving them a list of the names of this year's exhibitors. You should also be contacting the businesses you patronize, explaining the sale, the advantages to the buyers, and inviting them to attend and participate in the 2018 Auction to be held on **SUNDAY, AUGUST 5, 2018, 3:00 PM**. If you need any information for your buyer or questions answered, call Julia Strnad at the number above. Please inform contributors that if we have their add-on premium and money by August 2, 2018, they will be listed in the auction brochure. An add-on premium sheet is enclosed that you may photocopy for those wishing to give add-ons. Please encourage a minimum of \$10 add-on per exhibitor – and the checks need to be made payable to SCJLA and sent to Julia Strnad at the address above.

A Buyer/Exhibitor meal will be served beginning at 1:30 pm in the Community Building. Last year's buyers will receive their tickets in the mail. Those exhibitors who sell an animal will be given one ticket prior to the meal when they return their destination card. If you have family members or friends that would like to attend the meal, they will need to contact Julia Strnad for reservations **prior to August 2. Additional meals will be \$7.00/person.**

The Auction will be conducted via video presentation. Please submit a high-resolution picture of **YOU WITH YOUR ANIMAL(S)**. The ear tag must be visible in the picture. If you are not sure which animal you plan to sell, then take a picture of each market animal you will exhibit. If you are not able to take the picture, you may contact us, and we will help make those arrangements. **All pics must be emailed to Glennis Zimmerman at scjrla@gmail.com no later than JULY 28 or we cannot guarantee they will be included in the video.** We are asking that everyone please refrain from bringing their buyers treats up on stage with them when selling their animal. They can bring those to their buyer after stepping off the stage.

MINIMUM WEIGHTS: *Meat Goats:* 50#; *Beef:* 1,000#; *Sheep:* 100#; *Swine:* 220-290#. Animals not making weight will not be sold through the Auction. Underweight or overweight animals may be sold to be base buyer if that buyer allows. Additional deductions may include hauling, shipping, and/or the "check-off" programs for each species.

SALE ORDER: Grand Champion and Reserve Champion of each Species – followed by a select portion of each species. Animals will be sold in the order of **Sheep, Beef, Swine, and Meat Goat**. Animals must be groomed, sold, and owned by the Exhibitor. No exhibitor can sell more than two animals and YOU must indicate using your destination card **NO LATER THAN 1:00 PM, Saturday, August 4**, the animals you would like to sell in the Auction. All Grand and Reserve Champion animals **MUST SELL**. A commission of 2% of the base or \$5.00/animal, whichever is more, will be charged as in past auctions. This commission is used for barn improvements and the auction program used.

The base price will be in per hundred weight and determined prior to the auction. Premiums for all four species will be in total dollars per head. **This is a terminal auction – the animals are expected to change hands from the exhibitor to a buyer.** The base price from our buyer is based on the number of animals they can expect to buy. Premium buyers have first choice to purchase the base on the animals; then other individuals may take it if the premium buyer does not. To keep the bookkeeping simple, please do not switch buyers after the animals have been sold. The easier the bookkeeping process, the quicker you will get your checks (we try to get them out within ten days).

Kansas State Fair and Kansas Junior Livestock Show rules state that *no animal which has been sold through a fair auction is eligible for these shows*. A SCJLA sale order will be sent to the show managers of the State Fair and KJLS following the auction.

Each exhibitor of sheep, swine, and goats will be expected to supply his or her own chips to bed their animals. **There will be no chips to buy at the fairgrounds.** So be sure to get chips at Orscheln's or some other supplier ahead of time.

And be sure to read the 4-H and county fair books for rules changes. We look forward to seeing you all at the fair.

Sincerely,

Sumner County Junior Livestock Committee

Julia Strnad

Amy Shoffner

Glennis Zimmerman

Kelly Basinger